

## **Expected Project Timeline**

The business plan is built on the expectation that funding can be achieved by November, 2020. Identification of candidates for staffing key management positions commenced in spring 2020 with additional positions to be added at appropriate intervals: first general management; second technical staff for electronics and optics; third customer service management; and then others as appropriate.

The plan targets conduit construction as early in the spring of 2021 as possible, weather allowing and in particular as the ground conditions thaw. Purchasing of electronic and optics shall begin in February with proof of concept trials anticipated by September 2021. Rollout for customer installs will follow an initial pilot starting in October and develop momentum in mid-to-late 1<sup>st</sup> quarter 2022. The following details the timelines for the various aspects of the network construction and operations launch, revised from the Business Plan to reflect the issuance of the Bonds.

The Board will adopt legally-compliant streamlined equipment purchasing procedures that promote timely selection, installation, and testing.

### Data Center and Customer Service Center

February, 2021	Final design approved; bidding process
March, 2021	Construction contract signed; renovation commences
April, 2021	FTTH equipment (access, routers, etc.) purchasing processes and furniture & office equipment (FF&E)
July, 2021	Complete data center portion of building
August, 2021	Install data center fixtures, racks, HVAC, generator and other equipment
October, 2021	Install & configure data center electronic equipment; complete customer service areas
November, 2021	Install office FF&E, finalize data center testing, and commence operations in the building

### FTTH Outside Plant

October, 2020	Bid award, form of contract & bond approved, and ordering of materials
November, 2020	Contract and bond approved; notice to proceed, staging, and pre-construction meeting
March, 2021	Staking and conduit construction commence, depending on weather and ground conditions
June, 2021	Fiber installation commences
October, 2021	Pilot customers' premise services installed and able to test
November, 2021	Pilot customers commence testing services
December, 2021	Construction of conduit and fiber installation completed

### Transport Network

November, 2020	Eastern transport bidding process initiated
	Meetings on shared transport route agreements and IRU sales
December, 2020	Complete western transport partnership discussions; commence bidding process
February, 2021	East transport bid award, contract approved, order equipment
March, 2021	Construction of east transport commences
	West transport bid award and contract approved; construction commences
June, 2021	Construction of east transport completed and tested
August, 2021	Construction of west transport completed and tested

## Drops and Installations

January, 2021	CrowdFiber campaign commences for customers to express interest
	Multifamily dwelling unit and premise architecture policy approved
April, 2021	Need for contractor to supplement drop installation determined; bidding process as needed
	Identify and contact pilot customers
August, 2021	Drop installation commences in distribution areas with highest take rates
September, 2021	Installation and testing of pilot customer drops and service equipment completed
November, 2021	Installation of initial customer drops and on-premise service equipment (CPE) completed; ongoing installations during ramp-up years

## Operations

October, 2020	General Manager (GM) selected and employment contract offered
	Commence NCTC membership, set final channel lineups, and appraise net video value
November, 2020	GM contract signed; initiate recruitment of senior technical and customer service managers
January, 2021	Agreements for video headend, and wholesale telephone services completed
February, 2021	Hiring of customer service manager
	Senior technical team manager and members hiring
March, 2021	Agreements for transport, video headend, and wholesale telephone services completed
	Selection of operations platform & billing systems; initiate purchasing
May, 2021	Hiring of technicians; commence training
	Finalize OSS/BSS purchase
September, 2021	Hiring of customer service staff; complete marketing plan
October 2021	Onboarding of customer service staff; initiate training
	Complete training on signups & billing processes
November, 2021	Marketing ramp-up; initial pilot and customer signups
December, 2021	Full operations, limited customer base with billing operational